



20 Commerce Road • Pittston, PA 18640 • (570) 883-0299

January 7, 2004

Shaun,

We consider the variable frequency drives (VFD's) on our plastic forming line to be critical systems. We were very pleased when the surge suppressors recommended by Powersafe, Inc. put a stop to repetitive transient voltage problems we were experiencing with the drives. The product performed as you said it would. We have seen a significant decrease in failure or 'misoperation' of this equipment. Unquestionably, this noticeable improvement I directly attribute to the installing of the surge suppression. I will be placing additional suppressors in other critical areas around the plant.

Because suppressors 'clean up' dirty power, immediate benefits include reduced equipment troubleshooting time, reduced lost production, and increased plant efficiency. We estimate we recognized a 40% reduction to our electrical maintenance budget that year as a result of the installation of surge suppression. The use of surge suppressors is a choice I would make again, and a solution I would recommend to others.

Again, our thanks.

Sincerely,

A handwritten signature in black ink, appearing to read "Kevin Tewksbury".

Kevin Tewksbury
Maintenance Manager