



# Shell

## T & T Shell Inc.

6001 Palmer Blvd.  
Sarasota, FL 34232  
941-377-7787 • 941-371-4950

*Family Owned & Operated Since 1975*

3/17/06

Dear Mr. Barber and Mr. Chuck Innes,

My name is Jordy Anderson and I have been the owner and President of T&T Shell for 23 years. T&T Shell is a 7 acre convenience store / truck stop / gasoline facility on I-75 just south of Fruitville Rd. in Sarasota, FL. Our facility is equipped with a Gilbarco Pentium 32 fueling position G-Site System. Our 6,000 square foot store has numerous single and three phase pumps, motors, 4 computers and a \$40,000.00 DVD recording system. In the last 23 years we have suffered numerous lightning strikes, which has caused severe damage to circuits, computer boards and the G-Site computers and gasoline dispensers. I know that many of our other losses such as A/C compressor damage and replacement have been due to lightning strikes and surges. My conservative estimate of the damages in just the past 10 years has been as much as \$20,000 in one year. This does not include the downtime of our systems and loss of sales.

In August of 2004 it became clear to me that we needed to protect our electrical systems. I was referred to W. John Barber and Mr. Chuck Innes at Windemuller Technical Services. In September 2004 Windemuller Technical Services installed surge protection manufactured by Total Protection Solutions (TPS) on our Main Electrical Service panels, sub panels, telephone lines and data lines in our facility. They also installed TPS surge protection on our Gilbarco pumps and G-Site system on the 120-volt power supplies and data lines. I found Mr. Barber and Mr. Innes to be experts in their field. Their technical knowledge, expertise and their prompt service orientation has made me confident that Windemuller Technical Services was the right choice for our company. Since September 2004 our site has been through some of the most severe thunder and lightning strikes that I have seen in years. To this day we have experienced no electronic failure of any kind.

I am confident the TPS surge protection system Windemuller Technical Services installed is working. I should have installed the system twenty years ago. I truly believe that Gilbarco should recommend and require the TPS surge protection products on all of their electronic equipment.

I would highly recommend Windemuller Technical Services.

Sincerely,

Jordy M. Anderson  
President  
T & T Shell Inc.