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TO WHOM IT MAY CONCERN

J.L. Richards & Associates Limited is a 200-person, multidisciplinary consultant practice established in 1955 and offering integrated services in architecture, engineering and planning. From offices in Ottawa, Kingston, Sudbury, Timmins and North Bay, we undertake projects across Ontario, Canada, the Arctic and internationally.

Over the years, we have worked with John Shamess from International Innovation Systems and used their line of transient voltage surge suppression (TVSS) devices by "Total Protection Solutions" in our projects. Most recently, we completed a \$9 million post-secondary institution in Timmins, Ontario. The school's electrical loads have the potential to vary due to various classroom uses ranging from carpentry, heavy-duty machinery and millwrighting; to hairstyling and computer labs.

In order to reduce the likelihood of electrical transients, our design included one TVSS per 600 V and 208 V panelboard. This facility has a total of 20 TVSS devices installed, and to our knowledge, there have been no reported failures or problems.

We would definitely consider International Innovation Systems' TVSS on future projects because of their quality and competitive pricing.

Yours truly,

J.L. RICHARDS & ASSOCIATES LIMITED

Nicolas M. Rivet, P.Eng. Electrical Project Engineer

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