RE: Summary of results and justification of Transient Voltage Surge Suppression (TVSS) used at our Triple Crown Casinos (The Midnight Rose, The Brass Ass, and J.P. McGills), Cripple Creek, CO effectively dated from the fall of 1999 to the present.

The intent of this letter is to summarize the great results in cost savings and increased revenues for our casino properties since we made the decision in the fall of 1999 to purchase and install the performance based TVSS represented by Innovative Control systems, Inc. We applied this technology as a Total Protection System (i.e., main services, distribution, and sub-panels). We made contact with Mike Davis at Innovative Control Systems, Inc. based on referrals we received from other end users.

In the past, prior to using Total Protection Solutions (TPS) surge suppression and filtering devices we saw a constant increase in our operational costs associated with downtime, repair, replacement, and reliability of our electrical and electronic equipment in our casinos. Some of the equipment effected would include slot machines; power supplies and circuit boards; electronic circuit boards to various other systems; lighting system bulbs & ballasts; UPS systems; and damage caused by lightning during our lightning season.

When we installed the initial application at our casinos in the fall of 1999 the effects were immediate. We experienced the following positive results:

1. Dramatic reduction in circuit board repair and replacement to electronic loads.

2. Dramatic reduction in downtime to slot machines and more reliable predictable payouts on slots directly affecting our bottom line.

3. Reduced repair and replacement of all protected lighting systems (bulbs & ballasts).
4. Significant improved reliability and performance of all the protected electronic and electrical equipment.

5. Overall reduction of operational maintenance and capital equipment costs across the board.

Based on the above results, we installed Total Protection Solutions TVSS on our parking garage lighting systems where we had some security and safety issues. We again had great results with increased lighting performance and dramatic reduction in repair and replacement of the parking garage lighting system.

In February 2008 we asked Innovative Control Systems, Inc. to survey our additional needs to continue our TVSS Total Protection System as a result of our expansion to our facilities. As a result of that survey we have purchased another 32 Total Protection Solutions TVSS devices and are presently installing them. We are expediting the installation to make sure we have them all installed before lightning season starts; minimizing the risk of catastrophic equipment loss and downtime. We feel any single catastrophic event would cost us more than the total investment we have made in our TVSS Total Protection System.

In conclusion, it is clear that Triple Crown Casinos has realized an ROI many times our investment since the original investment was made (fall of 1999). We have realized a payback on our investment easily in less than one year. It should be noted that we received an unconditional lifetime free replacement warranty (including lightning) on the TPS TVSS equipment. This allows a life cycle ROI of at least 30 years for our investment insuring incredible long term savings without any additional capital investment.

Kevin O’Herron
IT Director
Triple Crown Casinos

Cc: Scott Porter – Director of Operations